

Curriculum Vitae
Jennifer Susan Lerner

Office Address

Harvard University
Harvard Kennedy School of Government
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Cambridge, MA 02138

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Degrees

M.A. (Honorary Degree) Harvard University, 2007

Ph.D. University of California at Berkeley, 1998
Concentration: Psychology

M.A. University of California at Berkeley, 1994
Concentration: Psychology

B.A. University of Michigan Honors College, 1990
Concentration: Psychology; Awarded Highest Honors

Academic Appointments

Professor, Harvard University
6/2007–present
John F. Kennedy School of Government and
Department of Psychology (by courtesy)

Estella Loomis McCandless Associate Professor, Carnegie Mellon University
6/2004–5/2007
Department of Social and Decision Sciences and
Department of Psychology (by courtesy) and
Tepper School of Business (by courtesy)

Assistant Professor, Carnegie Mellon University
8/1999–6/2004
Department of Social and Decision Sciences and
Department of Psychology (by courtesy)

NIMH Postdoctoral Fellow (focus: psychoneuroimmunology), UCLA (with Dr. Shelley Taylor). 6/1998–7/1999

Research Interests

Judgment and decision making
Emotion
Accountability
Leadership
Applications of psychology to policy problems

Honors and Awards

Radcliffe Institute for Advanced Study Fellowship, Harvard University, 2010–2011
Kavli Frontiers of Science Invitee, The National Academy of Sciences, 2007
Presidential Early Career Award for Scientists and Engineers (PECASE),
awarded by the National Science Foundation and The White House, 2004
Estella Loomis McCandless Endowed (Junior) Chair, Carnegie Mellon, 2004–2007
The National Science Foundation Career Award 2003-2008
National Research Service Award, The National Institute of Mental Health, 1998–
1999
The National Science Foundation Graduate Fellowship, 1993–1996
Highest Honors in Psychology, University of Michigan, 1990
James B. Angell Scholar, University of Michigan, 1989–1990
The Branstrom Freshman Prize, University of Michigan, 1987

Grants

Funded

The William and Flora Hewlett Foundation

Jennifer S. Lerner (PI), Harvard Decision Science Laboratory
1/2011–12/2014 (\$600,000) Role: Principal Investigator

Center for Public Leadership, Harvard Kennedy School

Jennifer S. Lerner (PI), Leadership Decision Making supplement for DNA data
12/2010–11/2011 (\$15,000) Role: Principal Investigator

Center for Public Leadership, Harvard Kennedy School

Jennifer S. Lerner (PI), Leadership Decision Making
12/2009–11/2010 (\$10,000) Role: Principal Investigator

National Science Foundation

Jennifer Lerner (PI), Research Experiences for Undergraduates (REU)
4/2009–3/2010 (\$6,000) Role: Principal Investigator

National Science Foundation

Jennifer Lerner (PI), Leadership Decision Making

9/2008–8/2012 (\$610,000)

Role: Principal Investigator

Program on Negotiation, Harvard Law School

Iris Bohnet and Max Bazerman (PIs), “Trust, emotion, ethics and morality in decision making and negotiation”

7/2008–6/2011 (\$525,000)

Role: Co-Principal Investigator

Mossaver-Rahmani Center for Business and Government, Harvard Kennedy School

Jennifer S. Lerner (PI), “Promoting optimal decisions through accountability”

11/2007–10/2008 (\$10,833)

Role: Principal Investigator

Department of National Defense (Canada)

Baruch Fischhoff (PI), “Security risk management”

12/2005–3/2007 (\$166,570 U.S. dollars)

Role: Co-Investigator

National Science Foundation

Jennifer S. Lerner (PI), Inaugural judgment and decision making preconference at the Society for Personality and Social Psychology Annual Meeting

10/2005–9/2006 (\$9,000)

Role: Principal Investigator

National Institute of Mental Health

Brian MacWhinney (PI), “Training grant: Basic processes and individual differences in cognition”

5/2005–6/2007 (\$2,255,807)

Role: Co-Investigator until departing the training site (Carnegie Mellon) for my present position (Harvard)

National Science Foundation

Baruch Fischhoff (PI), “Integrating risk analysis and risk communication”

9/2004–8/2007 (\$600,000)

Role: Co-Investigator

National Science Foundation

Jennifer S. Lerner (PI), “Toward a model of emotion-specific influences on judgment and choice”

6/2003–5/2008 (\$450,000)

Role: Principal Investigator

National Institute of Mental Health

Ronald E. Dahl (PI), “Affect regulation and adolescent brain maturation”

10/2002–9/2006 (\$1,488,333)

Roles: Co-Investigator & Principal Investigator (on subcontract)

National Science Foundation

Jennifer S. Lerner (PI), “Emotional and cognitive influences on responses to terrorism”

1/2002–12/2003 (\$102,471)

Role: Principal Investigator

Society for the Psychological Study of Social Issues, American Psychological Association

Jennifer S. Lerner (PI), “The influence of emotions on responses to terrorism”
11/2001–10/2002 (\$2,000) Role: Principal Investigator

National Institute of Mental Health

Jennifer S. Lerner (PI), “Affective influences on self-and other-perception”
1/2001–12/2002 (\$153,000) Role: Principal Investigator

The Fetzer Foundation

Jennifer S. Lerner (PI), “Do we see ourselves as others see us? Assessing the meaning and validity of self-reports of physical and emotional well-being”
7/2000–1/2002 (\$29,000) Role: Principal Investigator

The Berkman Faculty Development Fund, Carnegie Mellon University

Jennifer S. Lerner (PI), “Assessing the correspondence among, and predictive significance of, different types of health and emotional well-being measures”
12/1999–12/2000 (\$9,900) Role: Principal Investigator

I also received seven small grants for conference travel (awarded during doctoral training).

Papers

Manuscripts Under Review or In Preparation

Lerner, J.S., Taylor, S.E., Lai, L., & Stayn, H.B. (2011). *Emotion, physiological reactivity and visceral self-perception*. Manuscript in preparation, Harvard University.

Bruin de Bruine, W., Fischhoff, B., Downs, J., Florig, K., Mandel, D., & Lerner, J.S. (2011). *Examining unintended consequences of risk communications that evoke fear- a bi-national study*. Manuscript in preparation, Carnegie Mellon University.

Sherman, G., Lee, J., Cuddy, A.J., Renshon, J., Oveis, C., Gross, J., & Lerner, J.S. *Leadership is Associated with Lower Levels of the Stress Hormone Cortisol*. Manuscript under review.

In Press

Garg, N. & Lerner, J.S. (in press). Sadness and Consumption. *Journal of Consumer Psychology*.

Lerner, J.S., Li, Y., & Weber, E. (in press). The financial cost of sadness. *Psychological Science*.

Lerner, J. S. and Shonk, K. (in press). Accountability as emotional rescue. *Harvard Business Review*. (September, 2010, page 606).

Renshon, J. B. & Lerner, J. S. (in press). The role of emotion in foreign policy decision making. To appear in D.J. Christie (Ed.), *Encyclopedia of peace psychology*. Malden, MA: Blackwell.

Zimmerman, P. & Lerner, J. S. (in press). The emotional decision maker. *Government Executive*.

Published

Han, S., Lerner, J.S. & Zeckhauser, R. (2012). The disgust-promotes-disposal effect. *Journal of Risk and Uncertainty*. 44(2): 101-113.

Lerner, J. S. (2012). When emotions run high. *Negotiation*, 13(9), 8.

Carnevale, J., Inbar, Y., & Lerner, J. S. (2011). Individual differences in need for cognition and decision making competence among leaders. *Personality Assessment and Individual Differences*. 51(3), 274-278.

Winterich, K., Han S., & Lerner, J.S. (2010). Now that I'm sad, it's hard to be mad: The role of cognitive appraisals in emotional blunting. *Personality and Social Psychology Bulletin*, 36(11), 1467-1483.

Lerner, J. S. & Shonk, K. (2010). How anger poisons decision making. *Harvard Business Review*, 88(9), 26.

Keltner, D. & Lerner, J.S. (2010). Emotion. In D.T. Gilbert, S.T. Fiske, & G. Lindzey (Eds.), *The handbook of social psychology* (317-352). New York: Wiley.

Litvak, P., Lerner, J.S., Tiedens, L.Z., & Shonk, K. (2010). Fuel in the fire: How anger impacts judgment and decision making. In M. Potegal, G. Stemmler, & C. Spielberger (Eds.), *International handbook of anger* Vol. 19 (287-311). New York: Springer.

Litvak, P. & Lerner, J.S. (2009). Cognitive bias. In D. Sander & K. Scherer (Eds.), *The Oxford companion to emotion and the affective sciences* (90). Oxford: Oxford University Press.

Cryder, C. & Lerner, J.S. (2009). Uncertainty. In D. Sander & K. Scherer (Eds.), *The Oxford companion to emotion and the affective sciences* (395). Oxford: Oxford University Press.

Han, S., & Lerner, J.S. (2009). Decision making. In D. Sander & K. Scherer (Eds.), *The Oxford companion to emotion and the affective sciences* (111-113). Oxford: Oxford University Press.

Han, S., & Lerner, J.S. (2009). Accountability and medical decision making. In M. Kattan (Ed.), *The encyclopedia of medical decision making* (Vol. 1, pp. 7-9). Washington, D.C.: SAGE.

Cryder, C.E., Lerner, J.S., Gross, J.J., & Dhal, R.E. (2008). Misery is not miserly. *Psychological Science*, 19(6), 525-530.

Small, D.A. & Lerner, J.S. (2008). Emotional policy: Personal sadness and anger shape judgments about a welfare case. *Political Psychology*, 29(2), 149-168.

Han, S., Lerner, J.S., & Keltner, D. (2007). Feelings and consumer decision making: The appraisal-tendency framework. *Journal of Consumer Psychology*, 17(3), 158-168.

Lerner, J.S., Han, S., & Keltner, D. (2007). Feelings and consumer decision making: Extending the appraisal-tendency framework. *Journal of Consumer Psychology*, 17(3), 184-187.

Lerner, J.S., Dahl, R.E., Hariri, A.R., & Taylor, S.E., (2007). Facial expressions of emotion reveal neuroendocrine and cardiovascular stress responses. *Biological Psychiatry*, 61(15), 253-260.

[A secondary report of these findings appears in *Science*, 310 (5752), 1274.]

Lerner, J.S. & Tiedens, L.Z. (2006). Portrait of the angry decision maker: How appraisal tendencies shape anger's influence on cognition. *Journal of Behavioral Decision Making* (Special Issue on Emotion and Decision Making), 19(2), 115-137.

Small, D.A., Lerner, J.S., & Fischhoff, B. (2006). Emotion priming and attributions for terrorism: Americans' reactions in a national field experiment. *Political Psychology*, 27(2), 289-298.

Lerner, J.S. & Shonk, K. (2006). Create accountability, improve negotiations. *Negotiation*, 9(6), 1-4.

Lerner, J.S. (2005). Negotiating under the influence: Emotional hangovers distort your judgment and lead to bad decisions. *Negotiation*, 8(6), 1-3.

Fischhoff, B., Gonzalez, R.M., Lerner, J.S., & Small, D.A. (2005). Evolving judgments of terror risks: Foresight, hindsight, and emotion. *Journal of Experimental Psychology: Applied*, 11(2), 124-139.

Taylor, S.E., Lerner, J.S., Sage, R.M., Lehman, B., & Seeman, T. (2004). Early environment, emotions, responses to stress and health. *Journal of Personality*, 72(6), 1365-1394.

Lerner, J.S., Small, D.A., & Loewenstein, G. (2004). Heart strings and purse strings: Carryover effects of emotions on economic decisions. *Psychological Science*, 15(5), 337-341.

Fischhoff, B., Gonzalez, R.M., Small, D.A., & Lerner, J.S. (2003). Evaluating the success of terror risk communications. *Biosecurity and Biodefense: Biodefense Strategy, Practice, and Science*, 1(4), 255-258.

Taylor, S.E., Lerner, J.S., Sherman, D.K., Sage, R.M. & McDowell, N.K. (2003). Are self-enhancing cognitions associated with healthy or unhealthy biological profiles? *Journal of Personality and Social Psychology*, 85(4), 605-615.

Mitchell, G., Tetlock, P.E., Newman, D., & Lerner, J.S. (2003). Experiments behind the veil: Structural influences on judgments of social justice. *Political Psychology*, 24(3), 519-547.

Helgeson, V., Janicki, D., Lerner, J.S., & Barbarin, O. (2003). Brief report: Adjustment to juvenile rheumatoid arthritis: A family systems perspective. *Journal of Pediatric Psychology*, 28(5), 347-353.

Fischhoff, B., Gonzalez, R.M., Small, D.A., & Lerner, J.S. (2003). Judged terror risk and proximity to the World Trade Center. *Journal of Risk and Uncertainty*, 26(2-3), 137-151.

[Fischhoff, B., Gonzalez, R.M., Small, D.A., & Lerner, J.S. (2003). Judged terror risk and proximity to the World Trade Center. Reprinted in K. Viscusi (Ed.), *The risks of terrorism* (39-54). Boston: Kluwer Academic.]

Lerner, J.S. & Tetlock, P.E. (2003). Bridging individual, interpersonal, and institutional approaches to judgment and choice: The impact of accountability on cognitive bias. In S. Schneider & J. Shanteau (Eds.), *Emerging perspectives on judgment and decision research* (431-457). Cambridge: Cambridge University Press.

Lerner, J.S., Gonzalez, R.M., Small, D.A., & Fischhoff, B. (2003). Effects of fear and anger on perceived risks of terrorism: A national field experiment. *Psychological Science*, 14(2), 144-150.

[Lerner, J.S., Gonzalez, R.M., Small, D.A., & Fischhoff, B. (2005). Effects of fear and anger on perceived risks of terrorism: A national field experiment. Reprinted in S. Wessely & V. Rasnov (Eds.) *Psychological responses to the new terrorism: A NATO-Russia dialogue* (67-80). Amsterdam: IOS Press.]

Taylor, S.E., Lerner, J.S., Sage, R.M., Sherman, D.K., & McDowell, N.K. (2003). Portrait of the self-enhancer: Well adjusted and well liked or maladjusted and friendless? *Journal of Personality and Social Psychology*, 84(1), 165-176.

Loewenstein, G. & Lerner, J.S. (2003). The role of affect in decision making. In R. Davidson, H. Goldsmith, & K. Scherer (Eds.), *Handbook of affective science* (619-642). Oxford: Oxford University Press.

Lerner, J.S., & Small, D.A. (2002). Do positive and negative emotions have opposing influences on hope? *Psychological Inquiry*, 13(4), 299-302.

Lerner, J.S., & Keltner, D., (2001). Fear, anger, and risk. *Journal of Personality and Social Psychology*, 81(1), 146-159.

Lerner, J.S. & Keltner, D., (2000). Beyond valence: Toward a model of emotion-specific influences on judgment and choice. *Cognition and Emotion*, 14(4), 473-493.

[Lerner, J.S. & Keltner, D. (2008). Beyond valence: Toward a model of emotion-specific influences on judgment and choice. Reprinted in A.S.R. Manstead (Ed.), *Psychology of emotions* (150-168). SAGE Publications, London]

Tetlock, P.E., Kristel, O., Elson, B., Green, M., & Lerner, J.S. (2000). The psychology of the unthinkable: Taboo trade-offs, forbidden base rates and heretical counterfactuals. *Journal of Personality and Social Psychology*, 78(5), 853-870.

Lerner, J.S. (2000). Review of the book *Alchemies of the Mind: Rationality and the Emotions*, by J. Elster. *The Journal of Economic Literature*, 38(1). 122-124.

Goldberg, J.H., Lerner, J.S., & Tetlock, P.E. (1999). Rage and reason: The psychology of the intuitive prosecutor. *European Journal of Social Psychology*, 29, 781-785.

Lerner, J.S., & Tetlock, P.E. (1999). Accounting for the effects of accountability. *Psychological Bulletin*, 125(2), 255-275.

Tetlock, P.E. & Lerner, J.S. (1999). The social contingency model: Identifying empirical and normative boundary conditions on the error-and-bias portrait of human nature. In S. Chaiken & Y. Trope (Eds.), *Dual-process theories in social psychology* (571-585). New York: Guilford.

Lerner, J.S., Goldberg, J.H. & Tetlock, P.E. (1998). Sober second thought: The effects of accountability, anger, and authoritarianism on attributions of responsibility. *Personality and Social Psychology Bulletin*, 24(6), 563-574.

Nagda, B.A., Gregerman, S.R., Jonides, J., von Hippel, W., & Lerner, J.S. (1998). Undergraduate student-faculty research partnerships affect student retention. *The Review of Higher Education*, 22(1), 55-72.

Tetlock, P.E., Lerner, J.S., & Boettger, R. (1996). The dilution effect: Judgmental bias, conversational convention, or a bit of both? *European Journal of Social Psychology*, 26, 915-934.

Tetlock, P.E., Peterson, R.S., & Lerner, J.S. (1996). Revising the value of pluralism model: Incorporating social content and context postulates. In C. Seligman, J. Olson, & M. Zanna (Eds.), *The Psychology of Values: The Ontario Symposium, Volume 8*, (pp.25-51). Hillsdale, NJ: Erlbaum.

Lerner, J.S., & Tetlock, P.E. (1994). Accountability and social cognition. In V.S. Ramachandran (Ed.), *Encyclopedia of human behavior (Vol. 1, pp.1-10)*. San Diego: Academic Press.

Teaching in Degree Programs

Received a Harvard Kennedy School “Lunch on the Dean” award for high teacher evaluations (Fall, 2008).

Created the following classes. Syllabi can be downloaded from my website:
<http://content.ksg.harvard.edu/lernerlab/>

- *Trust, Emotion, Ethics, and Morality (TEEM) in Decision Making and Negotiation*
- *Reason, Passion, and Social Cognition*
- *Accountability and Human Performance*
- *Advanced Topics in Emotion and Decision Making*
- *Judgment and Decision Making* (co-created with Professor Iris Bohnet)

Teaching in Executive Programs

Harvard University, Kennedy School of Government
“Leadership Decision Making”
Program Chair: J. Lerner, November 2010, 2011

Harvard University, Kennedy School of Government
“Senior Executive Fellows”
Program Chair: P. Zimmerman, All sessions, 2009-2011

Harvard University, Kennedy School of Government
“National Security Fellows”
Program Chair: T. Oelstrom, August, 2009; August 2010

Harvard University, Kennedy School of Government
“Senior Executives in State and Local Government”
Program Chair: L. Kaboolian, June and July of 2009 and 2010

Harvard University, Kennedy School of Government
“Taiwan Executive Program”
Program Chair: S. Kelman, September 2008

Harvard University, Graduate School of Public Health
“Risk Communication”
Program Chairs: R. Lofstedt & J. Lerner, May 2008 - present

Harvard University, Graduate School of Business
“Changing the Game: Negotiation and Competitive Decision Making”
Program Chair: M. Bazermann, August, 2007 and November, 2007

Invited Academic Addresses (Abbreviated List)

University of Texas at Austin (forthcoming)
University of California at Irvine, Department of Psychology (forthcoming)
University of Arizona, Cognitive Sciences Speaker Series (forthcoming)
INSEAD, France (forthcoming)
Columbia University Business School (forthcoming)
The United Nations, Leaders’ Programme, Turin, Italy (2011).
University of Michigan, Psychology Department (April, 2011)
Harvard Law School, School-wide colloquium (2010)
Yale Law School, Legal Theory Workshop (2010)
Stanford University, Psychology Department (2010)
University of Pennsylvania, Wharton School of Business, Decision Science Speaker Series (2009)
MIT, Sloan School of Business, Organizational Behavior Speaker Series (2009)
Harvard University, Program on Negotiation (2009)
Harvard University, School of Education, Learning Innovations Laboratory (2008)
Princeton University, Retirement fest (held in New York City) for Professor Danny Kahneman (2008)
Yale University, International Center for Finance, School of Management (2008)
United States Federal Government, Office of the Director of National Intelligence, Analytic Integrity Speaker Series (2008)
University of Maryland, Center for Risk Communication Speaker Series (2008)
Boston College, Affective Science Speaker Series (2007)
Harvard University, Social Psychology Program (2007)
Ohio State University, Social Psychology Speaker Series (2006)

University of California at Berkeley, Department of Psychology (2006)
University of Zurich, Institute for Empirical Research in Economics (2006)
Harvard University, Kennedy School of Government (2006)
Yale University, School of Management (2005)
UCLA, Anderson School of Management (2005)
Stanford University, Graduate School of Business (2005)
Duke University, Fuqua School of Business (2005)
Harvard University, School of Business (2004)
Cornell University, Center for Behavioral Economics and Decision Research (2004)
University of Pittsburg, Social Psychology Program (2003)
University of Pennsylvania, Wharton School of Business (2002)
University of Michigan, Department of Psychology (2002)
Northwestern University, Kellogg School of Management (2002)
RAND, Psychology Speaker Series, Santa Monica, CA (2002)
NATO Headquarters, Belgium, NATO-Russia Advanced Scientific Workshop on
Psychological Responses to Terrorism (2002)
Princeton University, Department of Psychology (2001)
Columbia University, Department of Psychology (2001)
UCLA, Department of Anthropology (1999)
UCLA, Social Psychology Program (1999)
University of Chicago, Graduate School of Business (1998 and 2001)
Carnegie Mellon University, Department of Social & Decision Sciences (1998)

Invited Briefings (Abbreviated List)

- “The Financial Cost of Sadness: A Series of Experiments,” **Massachusetts General Hospital**, Psychiatric Genetics and Translational Research Seminar (2012).
- “Emotion and Decision Making,” **National Science Foundation** Distinguished Lecture in the Social, Behavioral and Economic Sciences, Washington, DC (2011).
- “Leadership Decision Making,” **The United Nations**, Leaders’ Programme, Turin, Italy, (2011).
- “Emotion and Decision Making,” Annual Meeting of the Coalition for National Science Funding; individually briefed **Congressman Brian Baird (D-WA)** and **Congressman Vernon Ehlers (R-MI)**. Washington, DC; Capital Hill (2010).
- “Advances in Judgment and Decision Making Research.” **Office of the Director of National Intelligence**, Analytic Integrity Speaker Series, Washington, DC (2008).

- “Basic Behavioral Science Funding,” **The Director of the White House Office of Science and Technology Policy**. (Briefing as part of a committee report from the Federation for the Advancement of Brain and Behavior Sciences.) Washington DC (2005).

Professional Service

Conference Organizing

Co-Chair, Inaugural Judgment and Decision Making Preconference at the Annual Meeting of the Society for Personality and Social Psychology (January 2006). Funded by the National Science Foundation (J. Lerner, PI on grant).

Member, Planning Committee for the First Conference on the Teaching of Judgment and Decision Making, held at the University of Michigan School of Business (August 2005). Funded by the National Science Foundation (F. Yates, PI on grant).

Appointments to Editorial Boards (current)

International Public Management Journal
Journal of Behavioral Decision Making
Journal of Personality and Social Psychology
Organizational Behavior and Human Decision Processes

Ad-Hoc Journal Reviewing

- *Acta Psychologica*
- *American Psychologist*
- *American Journal of Political Science*
- *Basic and Applied Social Psychology*
- *Behavior Research and Therapy*
- *Biological Psychiatry*
- *Cognition and Emotion*
- *Current Directions in Psychological Science*
- *Developmental Psychology*
- *Emotion*
- *Emotion and Cognition*
- *European Journal of Social Psychology*
- *Health Psychology*
- *Journal of Applied Social Psychology*
- *Journal of Consulting & Clinical Psychology*
- *Journal of Experimental Social Psychology*
- *Motivation and Emotion*
- *Organizational Behavior and Human Decision Processes*
- *Personality and Social Psychology Bulletin*
- *Personality and Social Psychology Review*
- *Psychophysiology*
- *Psychological Bulletin*
- *Psychological Science*
- *Risk Analysis*
- *Science*
- *Social Cognition*

Grant Reviewing and Advisory Board Memberships

Member, Review Panel for the *U.S. National Science Foundation*, Program on Decision, Risk, and Management Science (2008-2010). The review panel meets twice yearly to review grants and advise the program directors on funding decisions.

Member, Expert Review Panel for the *Swiss National Science Foundation* (2006-2007). The review panel evaluated in the Swiss National Center for Excellence in Research on Affective Science in Geneva (Klaus Scherer, PI).

Associate PI. *Time Sharing Experiments for the Social Sciences*, an NSF funded infrastructure project that offers researchers opportunities to conduct experiments on randomly-selected subject populations (2003-present).

<http://www.experimentcentral.org/>

Ad-hoc grant reviews for the *U.S. National Science Foundation*, Social Psychology Program (2000-present).

Ad-hoc grant review for the Fetzer Foundation (2003).

Administration & Institutional Development at Harvard University (2007-present)

Founder and Faculty Director, executive education program, Leadership Decision Making (2010 – present).

Member, Doctoral Admissions Committee, Harvard Kennedy School (2010)

Member, Standing Committee on Higher Degrees in Public Policy (2009-present)

Member, Harvard University Faculty Advisory Committee for Harvard Real Estate (2008-present)

Member, Doctoral Program Committee, Harvard Kennedy School (2008-present)

Chair, Senior Faculty Search Committee in Management and Leadership (2008-2009)

Faculty Director (in residence), Graduate Commons Program, Harvard Real Estate Services, Harvard University (2008-present)

Chair, Junior Faculty Search Committee in Management and Leadership (2007-2008)

Co-Founder and Co-Director, Judgment and Decision Making Ph.D Field in the Harvard Kennedy School doctoral program (2007-present)

Founder and Director, Harvard Decision Science Laboratory (2007-present).

Administration and Institutional Development at Carnegie Mellon (1999-2007)

Co-Founder and Co-Director, Joint Doctoral Program in Psychology & Behavioral Decision Research, Carnegie Mellon University (2002-2007)

Member, Provost's Committee to evaluate the Dean of the College of Humanities and Social Sciences, Carnegie Mellon University (2005)

Co-Founder, the Carnegie Center for Behavioral Decision

Research, Carnegie Mellon University (2005)
Director, Research Participation Program, Department of Social & Decision Sciences, Carnegie Mellon University, (1999-present)
Member, Search Committee in Political Science, Department of Social and Decision Sciences, Carnegie Mellon University (1999-2000)
Founder, the undergraduate degree program in Decision Science, Carnegie Mellon University (1999).

Former Doctoral and Post-Doctoral Students

(Served on their committees (doctoral students) and co-authored papers when they were trainees)

Cindy Cryder, Assistant Professor, Washington University in St. Louis
Josh Furgeson, Social Scientist, Mathematica
Nitika Garg, Associate Professor, Hong Kong University of Science & Technology
Seunghee Han, Assistant Professor, Chung-Ang University, South Korea
Lei Lai, Assistant Professor, Tulane University
Christopher Oveis, Assistant Professor, University of California at San Diego
Deborah Small, Associate Professor, Wharton School, University of Pennsylvania
Karen Page Winterich, Associate Professor, Penn State University

Professional Memberships

American Association for the Advancement of Science
American Psychological Association
American Psychological Society (Elected Fellow)
Association for Consumer Research
International Social Cognition Network
International Society for Research on Emotion
Society for Experimental Social Psychology
Society for Judgment and Decision Making
Society for Personality and Social Psychology

Disseminating Research Findings Outside the Scientific Community

I take seriously science education in the broadest sense. I seek to conduct research that simultaneously addresses basic theoretical questions and addresses matters of public concern.

Articles about my research have appeared in: *The Boston Globe*, *China Daily*, *Newsweek*, *Pravda*, *The London Times*, *The New York Times*, *Time Magazine*, *The Toronto Star*, *The Wall Street Journal*, *The Washington Post*, *USA Today*, and other publications around the world. Copies of some media reports can be downloaded from my website: <http://content.ksg.harvard.edu/lernerlab/>. I have also made several TV appearances, including *Good Morning America*, *NOVA*, and a variety of news shows on major networks.

Finally, I take seriously opportunities to share research findings with policy makers. For example, I have given research presentations to officials at NATO Headquarters (Brussels). Another example involved making a series of scientific presentations on Capitol Hill to members of Congress (2010), while serving as the delegate for the Federation of Associated Brain and Behavior Sciences.